

CHAPTER 2 - KEY FACTS REVIEW

Q1: One of the first steps in getting ready for retirement is to:

- a) Be honest with yourself about how much you REALLY know about the Social Security and Medicare programs.
- b) Let the government handle everything.
- c) Trust the first salesman you meet and let him or her make your choices.

Q2: Which of the following three groups do MOST people entering their retirement years fall into?

- a) Already have a plan and made their choices for everything.
- b) Have done some retirement planning but still have some questions.
- c) Are just starting to think about retirement and have a LOT of questions.

Q3: When we talk about “retiring wealthy” what we mean is:

- a) Having a million dollars or more in the bank.
- b) When your retirement income is greater than your retirement expenses.
- c) When you can light your cigars with \$100 bills.

Q4: After watching all 18 chapters of this Webinar, most people have gotten SO MUCH education that:

- a) All of their questions have been answered.
- b) They need a free report that spells out all of their choices, so they can decide on their own without pressure from a salesman.
- c) They find this stuff SO COMPLICATED they need one-on-one help explaining their choices so they can decide.
- d) Any answer is correct, because everybody’s comfort level with this information is unique.

ANSWERS: a, c, b, d.

If you want to discuss your Social Security and Medicare choices, please call us at **1-800-279-1261** and one of our volunteers will be glad to help at no cost to you whatsoever.